



World's number one leading kiosk solutions provider chooses KT for new self-service checkout payment kiosk project.

KT Case Study

Summary:

The client, the world's leading firm in retail and banking kiosk solutions, approached our company with regards to a new solution that they wanted to outsource; the engineering and manufacturing of a self-service checkout retail kiosk for supermarkets and convenience stores. The proposal from the client was they were looking for a specialist manufacturing company that had experience and expertise to deliver a quality product.

History:

The client, who's a 100 year old company, with a turnover in billions of dollars, and is well renowned worldwide for its fortitude in delivering complex retail and banking kiosk payment solutions to most of the global fortune 500 institutions in retail and banking, approached us on a task which involved us to engineer and manufacture a new self-service kiosk payment checkout solution.

After initially approving a sample of the self-service kiosk payment checkout solution, we manufactured a pilot test case. This was set into motion, and ran for 12 months, consisting of approximately 45 machines in a well-known European supermarket brand store. After the test and pilot we have been, since last autumn, in full cycle manufacturing, with so far approximately 500 of the new self-service payment checkout kiosk.

Case:

The project is now 24 months successfully into deployment and we have so far shipped 800 self-service check out payment kiosks to the client who has installed these into several of their customers' locations.

The case demonstrates our capability and expertise, in-house, to support all kinds of custom kiosk terminal development and our experience has proven that we are more than capable to manufacture for the elite end of retail.

The project initially consisted of a survey and then a QA process to determine the functionality for the machines design. This then lead onto engineering the structure which had to be exact to the specification of the approved design without any leeway. Once that was approved, based on a sample, the client also had an internal procedure of onsite inspection to ensure that we, as a company, were able to provide the required certification; a manufacturing ISO certificate and quality control procedure documentation process which we passed to become an authorised manufacturing supplier for the company. Hereafter the company was split into two teams; we had one team internally manage the shipment of specialised equipment components that our client supplied, and our second team managed and handled manufacturing and assembly of self-service checkout payment kiosks. The overall success has given our company a physical stamp of approval that we knew we were able to accomplish originally when we took on the project.



KT Group Ltd. Head Office
16/F Rykadan Capital Tower
135 Hoi Bun Road
Kwun Tong
Kowloon
Hong Kong

Email us at sale@kioskterminals.eu or via our website: www.kioskterminals.eu